

# **Benchmarking Study 2016**

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#### Introduction

Jefferson County Public Library completes an annual benchmarking study to provide inputs to its strategic planning process. Its purpose is twofold:

- To demonstrate JCPL's progress against the broad goal of performing at or above the 50<sup>th</sup> percentile in key performance indicators when compared to a basket of peer libraries.
- To identify key areas of opportunity and focus in the allocation of resources going forward.

The Benchmarking Study 2016 compares Jefferson County Public Library (JCPL) to national library data published annually by the Public Library Data Service (PLDS) <u>www.plametrics.org</u>. The PLDS survey collects information on finances, library service resources and usage, as well as technology on an annual basis. This survey is administered by the Center for Informatics Research in Science and Scholarship (CIRSS) at the University of Illinois, on behalf of the Public Library Association (PLA). In 2016 over 1,494 US and Canadian libraries completed the PLDS survey. A comparative group of benchmarking peers has been selected in order to obtain relevant benchmarking data for JCPL, including JCPL's two most comparative local libraries, Pikes Peak Library District, and Denver Public Library in Colorado.

This report uses 2016 annual library data for benchmarking. JCPL's performance indicators are benchmarked against a comparative peer group by evaluating JCPL's rank and deviation from the median (50<sup>th</sup> percentile) within the comparison group. Change over time is evaluated by using historic data from PLDS. A short-term evaluation for 2015 to 2016 is used to evaluate the effect of the resource allocations and investments by JCPL following the successful passing of the mill levy in 2015 and JCPL's concomitant budget increase. This short-term change is illustrated in the tables provided throughout the report. Comparison to the median is used for benchmarking, and the 75<sup>th</sup> percentile is shown in graphs and tables as a longer-term perspective to where JCPL strives to be going forward. When the mill levy passed in 2015 it changed the financial landscape for JCPL for 2016, the peer group changed accordingly with JCPL, allowing for dynamic and meaningful benchmarking with comparative peers.

#### Peer selection

As in previous years, JCPL's peer group was selected on population size and revenue per capita, allowing for a 20 percent +/- deviation range from JCPL's annual values for benchmarking. For 2016, thirteen peers for comparison resulted from the selection process. As in past years JCPL's two most comparative local libraries, Pikes Peak Library District and Denver Public Library, are part of the benchmarking group, which allows for comparison with libraries local to Colorado.

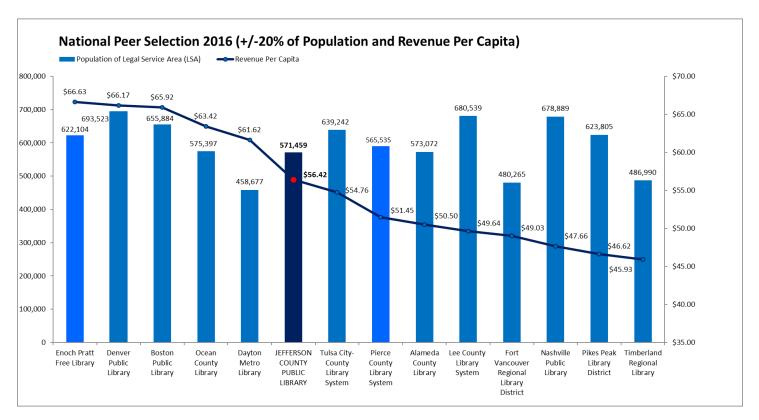
For the purpose of this study the selection criteria "population" is defined as the number of people residing in the Legal Service Area (LSA) of the library. For JCPL this represents Jefferson County. Various measurements are based on population and calculated per capita or per 1,000 capita to factor in population size and growth when evaluating annual counts and use parameters. The selection criteria "revenue per capita" refers to the funds received for operating the libraries, broken down to reflect the available budget per county resident.

Since reporting in PLDS is voluntary, and entries can be done in full or in part, the available pool of libraries for benchmarking and completeness of their data sets are contingent upon the number of libraries reporting annually and upon the quality of data submitted.

#### Peer group

The benchmarking peers including JCPL were determined within the range of

- Population LSA +/- 20 percent of JCPL's (571,459 in 2016)
- Revenue per capita +/-20 percent of JCPL's (\$56.42 in 2016)



Fourteen national peers were selected for comparison in 2016 including JCPL. The table below shows them sorted by state, with JCPL's rank within the peer group calculated at the bottom for each selection parameter. The placement in the 2016 peer group shows JCPL in the upper range of revenue per capita, and in the lower range of the group in population size. Peers that are new for 2016 are highlighted in a shade of grey in the table below.

| 2016  | National Peers for Benchmarking (14)              | Selection             | n Criteria            |
|-------|---|-----------------------|-----------------------|
|       | (sorted by state)                                 | +/-20% of JCPL        | +/-20% of JCPL        |
|       |   | Operating Revenue Per |                       |
| State | Location  | Capita                | Population Size (LSA) |
| CA    | ALAMEDA COUNTY LIBRARY                            | \$50.50               | 573,072               |
| CO    | DENVER PUBLIC LIBRARY (added as local BM partner) | \$66.17               | 693,523               |
| CO    | JEFFERSON COUNTY PUBLIC LIBRARY                   | \$56.42               | 571,459               |
| CO    | PIKES PEAK LIBRARY DISTRICT                       | \$46.62               | 623,805               |
| FL    | LEE COUNTY LIBRARY SYSTEM                         | \$49.64               | 680,539               |
| MA    | BOSTON PUBLIC LIBRARY                             | \$65.92               | 655,884               |
| MD    | ENOCH PRATT FREE LIBRARY                          | \$66.63               | 622,104               |
| NJ    | OCEAN COUNTY LIBRARY                              | \$63.42               | 575,397               |
| ОН    | DAYTON METRO LIBRARY                              | \$61.62               | 458,677               |
| OK    | TULSA CITY-COUNTY LIBRARY SYSTEM                  | \$54.76               | 639,242               |
| TN    | NASHVILLE PUBLIC LIBRARY                          | \$47.66               | 678,889               |
| WA    | FORT VANCOUVER REGIONAL LIBRARY DISTRICT          | \$49.03               | 480,265               |
| WA    | PIERCE COUNTY LIBRARY SYSTEM                      | \$51.45               | 589,540               |
| WA    | TIMBERLAND REGIONAL LIBRARY                       | \$45.93               | 486,990               |
|       | JCPL Rank   | 6                     | 11                    |
|       | new in 2016                                       |                       |                       |

The following peer continues to be included in our peer group as an exception:

#### CO – DENVER PUBLIC LIBRARY

Included as a valuable local partner for comparison despite being slightly outside of the upper range of the population defined, and has been used consistently since 2012 for benchmarking.

The following peers are new in 2016.

- CA ALAMEDA COUNTY LIBRARY
- MA BOSTON PUBLIC LIBRARY
- MD ENOCH PRATT FREE LIBRARY
- NJ OCEAN COUNTY LIBRARY
- OH DAYTON METRO LIBRARY
- OK TULSA CITY-COUNTY LIBRARY SYSTEM

The following peers from 2015 fell outside of the defined selection range for 2016 and were consequently excluded.

#### MD – ANNE ARUNDEL COUNTY PUBLIC LIBRARY

Outside of the defined revenue per capita range (too low).

#### WI – MILWAUKEE PUBLIC LIBRARY

Outside of defined revenue per capita range (too low).

#### Methodology

This report presents benchmarking data and information in narrative form with supporting tables, as well as graphs which are located in the appendix. The data used for benchmarking is based on the fiscal year 2016 providing the most current information. Historic data is used for trend evaluation and is available for most parameters. The benchmarking data used originates from the PLDS database, which had submissions from over 1,494 public libraries in the US and Canada in 2016. A total peer group of fourteen libraries, including JCPL, was selected after applying the selection criteria.

For the purpose of obtaining a quick benchmarking point, JCPL is ranked within the peer group for every benchmarking parameter as illustrated in the table below.

| JCPL Ranking against peers | 1                     | 2 | 3 | 4 | 5 | 6   | 7    | 8    | 9     | 10     | 11   | 12     | 13 | 14 |
|----------------------------|-----------------------|---|---|---|---|-----|------|------|-------|--------|------|--------|----|----|
|                            |                       |   |   |   |   |     | Clos | e to |       |        |      |        |    |    |
|                            | Above 50th Percentile |   |   |   |   | Med | dian |      | Belov | v 50th | Perc | entile | 9  |    |

Within the peer group of fourteen, if ranked 1-6, JCPL would mark above the 50<sup>th</sup> percentile, while if ranked 9-14, JCPL would mark below the 50<sup>th</sup> percentile. The 7-8 rankings are closest to the 50<sup>th</sup> percentile. The value in between 7 and 8 represent the median, also referred to as the 50<sup>th</sup> percentile, or the point in the data where 50% of the data fall below this point, and 50% fall above it.

In this report JCPL is benchmarked against the median, which JCPL strives to meet or surpass. A short-term evaluation for 2015 to 2016 is used to evaluate the effect of the resource allocations and investments by JCPL following the successful passing of the mill levy in 2015 and the resulting increased budget. This short-term change is illustrated in the tables provided throughout the report, for JCPL and the median, and color coded green for "trend up" and red for "trend down". This allows for a quick comparison of whether JCPL follows or deviates from the peers' trend. The data tables provided focus at showing correlations between two or more parameters.

Graphs are included in both the body of the report and in the appendix for some key performance indicators. The graphs focus on visualizing single parameters in a clear benchmark snapshot for the year 2016. The 50<sup>th</sup> and 75<sup>th</sup> percentiles are used in the graphs to illustrate proximity of JCPL to both. The 75<sup>th</sup> percentile represents the value below which 75 percent of peers mark. Meeting the 75<sup>th</sup> percentile is JCPL's long-term goal. With some parameters we are already well placed in 2016.

Annual counts are displayed against their per capita ratios for many parameters, as their combination will show whether annual counts can sustain population growth, and hence on a per capita level in comparison to the median. Per capita figures ultimately measure how well a library is capable of serving its population or community.

## Data table

## 2016 Benchmarking summary table

|  |              | 1                      |                 | 1              |                      | F4                      |                         |                |                 |                         |              | 1            |                |                         |              |              |              |                         |                |              |              |              |                         |          |                     |
|--|--------------|------------------------|-----------------|----------------|----------------------|-------------------------|-------------------------|----------------|-----------------|-------------------------|--------------|--------------|----------------|-------------------------|--------------|--------------|--------------|-------------------------|----------------|--------------|--------------|--------------|-------------------------|----------|---------------------|
|  |              |                        |                 |                |                      | Fort<br>Vancouver       |                         |                |                 | B1                      |              |              | T. J 6'4.      |                         |              |              |              |                         |                |              |              |              |                         | 1        | %Δ %Δ               |
|  | Alameda      |                        | Dayton          |                |                      |                         | Lan County              |                | Ocean           | Pierce                  | Pikes Peak   | Timberland   | Tulsa City-    |                         |              |              |              |                         |                | 25th         | 50th         | 75th         |                         | % Δ      | % ∆ % ∆ JCPL Median |
|  | County       | Boston                 | Metro           | Denver         | Enoch Pratt          | Regional<br>Library     | Lee County<br>Library   | Nashville      | County          | County                  | Library      | Regional     | County         |                         | JCPL Ranking |              |              |                         |                | Percentile   | Percentile   | Percentile   | JCPL vs.                | JCPL vs. | (2016 vs (2016 vs   |
|  | Library      |                        |                 | Public Library |                      | District                |                         | Public Library |                 |                         | District     | Library      | ,              | JCPL                    | (descending) | JCPL         | JCPL         | JCPL                    | JCPL           | 2016         | 2016         | 2016         | Median                  | Median   | 2015) 2015)         |
| 2016 Benchmarking Parameters                                       | 2016         | Public Library<br>2016 | Library<br>2016 | 2016           | Free Library<br>2016 | 2016                    | System<br>2016          | 2016           | Library<br>2016 | System<br>2016          | 2016         | 2016         | System<br>2016 | 2016                    | 2016         | 2016         | 2015         | 2014                    | 2013           |              |              |              | (2016)                  | (2016)   | 2015) 2015)         |
| Population of Legal Service Area (LSA)                             | 573.072      | 655.884                | 458,677         | 693,523        | 622.104              | 480.265                 | 680,539                 | 678.889        | 575.397         | 589,540                 |              | 486.990      | 639.242        | 571,459                 | 11           | 571,459      | 565,535      | 548,557                 | 537,219        | 571.862      | 605.822      | 651,724      | -34.363                 | -6%      | 1% 1%               |
| Cardholders Per Year   | 386,891      | 323,789                | 377.076         | 473,293        | 293,908              | 283,373                 | 285,300                 | 363,878        | 238,889         | 334,362                 | 259,989      | 235,314      | 399,275        | 361.881                 | 6            | 361,881      | 350,433      | 341,446                 | 332,503        | 283,855      | 329.076      | 373,777      | 32,806                  | 10%      | 3% 11%              |
| Cardholders as % of Population                                     | 67.51%       | 49.37%                 | 82.21%          | 68.24%         | 47.24%               | 59.00%                  | 41.92%                  | 53.60%         | 41.52%          | 56.72%                  | 41.68%       | 48.32%       | 62.46%         | 63.33%                  | 4            | 63.33%       | 61.96%       | 62.24%                  | 61.89%         | 47.51%       | 55.16%       | 63.11%       | 8.17%                   | 15%      |                     |
| Square Miles of LSA  | 572          | 48                     |                 | 155            | 88                   | 4,200                   | 1,212                   | 502            | 636             | 1,800                   | 2,070        | 7,000        | 587            | 777                     | 6            | 777          | 777          | 777                     | 777            | 502          | 636          | 1,800        | 141                     | 22%      | 0% -48%             |
| Population Density (Population Per Square Mile)                    | 1,002        | 13,664                 |                 | 4,474          | 7,069                | 114                     | 562                     | 1,352          | 905             | 328                     | 301          | 70           | 1,089          | 735                     | 8            | 735          | 728          | 706                     | 691            | 328          | 905          | 1,352        | -169                    | -19%     | 1% 62%              |
| Number of Library Branches   | 9            | 25                     | 20              | 25             | 21                   | 14                      | 14                      | 20             | 21              | 20                      | 13           | 27           | 25             | 10                      | 13           | 10           | 10           | 10                      | 10             | 14           | 20           | 24           | -10                     | -50%     | 0% 33%              |
| Number of Bookmobiles  | 1            | . 0                    | 2               | 2              | 2                    | 2                       | 1                       | 0              | 0               | 0                       | 3            | 0            | 3              | 1                       | 7            | 1            | 1            | 1                       | 1              | 0            | 1            | 2            | 0                       | 0%       | 0% 0%               |
| Library Square Footage (main and branches)                         | 277,278      | 1,316,680              | 441,727         | 844,366        | 572,278              | 102,177                 | 291,360                 | 552,516        | 388,302         | 217,824                 | 340,262      | 210,393      | 501,277        | 220,907                 | 11           | 220,907      | 225,569      | 225,569                 | 225,562        | 235,000      | 364,282      | 539,706      | -143,375                |          | -2% 31%             |
| Library Square Footage Per Capita                                  | 0.48         | 2.01                   | 0.96            | 1.22           | 0.92                 | 0.21                    | 0.43                    | 0.81           | 0.67            | 0.37                    | 0.55         | 0.43         | 0.78           | 0.39                    | 12           | 0.39         | 0.40         | 0.41                    | 0.42           | 0.43         | 0.61         | 0.89         | -0.22                   | -37%     | -3% 41%             |
| Public Service Hours Per Year (actual open hours)                  | 17,628       | 57,368                 | 61,456          | 66,064         | 41,291               | 35,224                  | 33,862                  | 44,753         | 54,460          | 51,899                  | 44,696       | 53,040       | 69,056         | 28,852                  | 13           | 28,852       | 24,192       | 24,666                  | 24,565         | 36,741       | 48,326       | 56,641       | -19,474                 | -40%     | 19% 5%              |
| Public Service Hours Per 1,000 Capita (actual open hours)          | 31           | 87                     | 134             | 95             | 66                   | 73                      | 50                      | 66             | 95              | 88                      | 72           | 109          | 108            | 50                      | 12           | 50           | 43           | 45                      | 46             | 66           | 80           | 95           | -30                     |          | 18% N/A             |
| Public Service Hours Per Branch (actual open hours)                | 1,959        | 2,295                  | 3,073           | 2,643          | 1,966                | 2,516                   | 2,419                   | 2,238          | 2,593           | 2,595                   |              | 1,964        | 2,762          | 2,885                   | 3            | 2,885        | 2,419        | 2,467                   | 2,457          | 2,252        | 2,555        | 2,732        | 331                     | 13%      | 19% N/A             |
| Collection Size Per Year   | 1,116,232    | 15,890,923             |                 | 1,825,008      | 2,180,423            | 718,570                 | 1,741,312               | 2,509,812      | 1,318,607       | 1,461,798               | 1,043,647    |              | 1,245,589      | 1,067,295               | 10           | 1,067,295    | 981,733      | 1,114,621               | 1,215,004      | 1,103,998    | 1,390,203    | 1,913,862    | -322,908                |          | 9% -14%             |
| Collection Size Per Capita   | 1.95         |                        | N/A             | 2.63           | 3.50                 | 1.50                    | 2.56                    | 3.70           | 2.29            | 2.48                    |              |              | 1.95           | 1.87                    | 10           | 1.87         | 1.74         |                         | 2.26           | 1.93         |              | 2.85         | -0.52                   | -22%     | 8% 0.11%            |
| Website Visits Per Year  | 2,505,699    | 9,423,893              |                 | 13,002,172     | 2,246,238            | 1,626,043               | 1,350,136               | 28,382,598     | 1,368,553       | 1,938,500               |              | 1,843,051    | 2,523,904      | 3,051,196               | 5            | 3,051,196    | 2,848,152    | 3,217,724               | 4,046,640      | 1,843,051    | 2,505,699    | 4,385,933    | 545,497                 | 22%      |                     |
| Library Visits Per Year  | 5,010,849    | 3,540,693              | 2,448,940       | , ,            | 1,697,153            | 1,587,539               | 2,652,588               | 3,340,550      | 2,318,589       | 2,203,898               | 3,416,293    | 2,382,190    | 2,629,272      | 2,628,734               | 8            | 2,628,734    | 2,458,315    | 2,452,635               | 2,541,642      | 2,334,489    | 2,629,003    | 3,397,357    | -269                    |          | 7% 3%               |
| Library Visits per Capita  | 8.74         |                        | 5.34            | 6.14           | 2.73                 | 3.31                    | 3.90                    | 4.92           | 4.03            | 3.74                    | 01.10        | 4.89         | 4.11           | 4.60                    | 8            | 4.60         | 4.35         |                         | 4.73           | 3.93         | 4.75         | 5.38         | -0.15                   | -3%      | 6% 4%               |
| Visits per Public Service Hour                                     | 284          |                        | 40              | 64             | 41                   | 45                      | 78                      | 75             | 43              | 42                      | 76           | 45           | 38             | 91                      | 2            | 91           | 102          |                         | 103            | 42           | 53           | 76           | 38                      | 71%      |                     |
| Circulation Per Year   | 6,032,373    |                        | 5,952,160       |                | 1,094,035            | 3,606,182               | 7,402,890               | 5,371,115      | 4,225,097       | 6,425,149               |              |              | 4,714,070      | 7,900,913               | 2            | 7,900,913    | 7,202,744    |                         | 7,589,979      | 4,347,340    | 5,661,638    | 7,158,455    | 2,239,276               | 40%      |                     |
| Circulation Per Capita   | 10.53        |                        | 12.98           | 13.44          | 1.76                 | 7.51                    | 10.88                   | 7.91           | 7.34            |                         |              | 8.03         | 7.37           | 13.83                   | 1            | 13.83        | 12.74        |                         | 14.13          | 7.50         |              | 11.97        | 4.55                    | 49%      |                     |
| Circulation Per Item in the Collection (Turnover)                  | 5.40         |                        | 0.00            |                | 0.50                 | 5.02                    | 4.25                    | 2.14           | 3.20            |                         |              | 0.00         | 3.78           | 7.40                    | 1            | 7.40         | 7.34         |                         | 6.25           | 0.91         | 4.02         | 5.09         | 3.38                    | 84%      |                     |
| Circulation Per Cardholder   | 15.59        |                        | 15.79           | 19.70          | 3.72                 | 12.73                   | 25.95                   | 14.76          | 17.69           | 19.22                   | 29.57        | 16.62        | 11.81          | 21.83                   | 3            | 21.83        | 20.55        | 21.68                   | 22.83          | 14.86        | 16.20        | 19.58        | 5.63                    | 35%      |                     |
| Circulation Per Public Service Hour                                | 342          |                        | 97              |                | 26                   | 102                     | 219                     | 120            | 78              | 124                     |              | 74           | 68             | 274                     | 2            | 274          | 298          |                         |                | 80           | 111          | 164          | 163                     | 146%     | -                   |
| Programs Per Year  | 8,975        |                        | 9,431           |                | 8,571                | 6,064                   | 3,892                   | 11,783         | 12,663          |                         |              | 2,486        | 6,345          | 9,877                   | 6            | 9,877        | 7,788        | 7,287                   | 5,960          | 6,134        | 9,203        | 12,218       | 674                     | 7%       | 27% 72%             |
| Programs Per 1,000 Capita  | 16           | 19                     | 21              | . 33           | 14                   | 13                      | 6                       | 17             | 22              |                         | 23           |              | 10             | 17                      | 7            | 17           | 14           | 13                      | 11             | 11           | . 16         | 20           | 1                       | 5%       | 20,0                |
| Program Attendance Per Year  | 230,261      |                        | 241,017         | 431,149        | 149,738              | 135,838                 | 104,556                 | 359,827        | 238,892         |                         |              | 61,405       | 307,102        | 232,512                 | 7            | 232,512      | 208,354      |                         | 164,817        | 139,313      |              | 257,900      | 1,126                   | 0.49%    |                     |
| Program Attendance Per 1,000 Capita                                | 402          | 349                    | 525             | 622            | 241                  | 283                     | 154                     | 530            | 415             | 200                     |              | 126          | 480            | 407                     | 7            | 407          | 368          |                         | 307            | 251          | 404          | 466          | 3                       | 1%       |                     |
| Average Program Attendance   | 26           | 19                     | 26              | 19             | 1/                   | 22                      | 2/                      | 31             | 19              | 26                      | 19           | 25           | 48             | 24                      | 8            | 24           | 27           |                         | 28             | 19           | 24           | 26           | -1                      | -2%      |                     |
| Programs Per Library Branch  | 997          |                        | 472             |                | 408                  | 433                     | 278                     |                | 603             |                         | , , , ,      |              | 254            | 988                     | 3            | 988          | 779          |                         |                | 311          |              | 847          | 505                     | 104%     | 27% N/A             |
| Total Paid Staff Hours   | 443,352      |                        | 647,400         |                | 687,332              | 467,480                 | 480,480                 | 660,067        | 848,145         | 567,255                 |              | 520,790      | 637,052        | 508,300                 | 10           | 508,300      | 460,331      |                         |                | 487,435      |              | 656,900      | -88,218                 | -15%     | 10% 11%             |
| FTE (Full Time Equivalent) Per Year                                | 213<br>0.37  |                        | 311<br>0.68     | 0.93           | 361<br>0.58          | 225<br>0.47             | 231<br>0.34             | 317<br>0.47    | 466<br>0.81     | 273<br>0.46             |              | 250<br>0.51  | 306<br>0.48    | 244<br>0.43             | 10           | 244<br>0.43  | 0.39         |                         | 218<br>0.41    | 234          |              | 316<br>0.56  | -42<br>-0.05            | -15%     | 10% 10%<br>9% -4%   |
| FTE Per 1,000 Capita   | \$28,941,008 |                        | \$28,265,298    |                | \$41.448.900         |                         | 0.0.                    | \$32,355,874   | \$36,492,832    | \$30,332,788            | 0.10         |              | \$35,003,968   | \$32,244,512            | 11           | \$32,244,512 | \$24,975,800 | 0.10                    | \$24,497,310   | \$28,976,907 | \$32,300,193 | \$36,120,616 | -0.05<br>-\$55.681      | -10%     | 29% 14%             |
| Revenue Per Year   | \$28,941,008 |                        | \$28,265,298    | \$45,893,744   | \$41,448,900         | \$23,545,135<br>\$49.03 | \$33,781,817<br>\$49.64 | \$32,355,874   | \$63,49         | \$30,332,788<br>\$51.45 | \$29,084,604 | \$22,365,199 | \$55,003,968   | \$32,244,512<br>\$56.42 | 6            | \$32,244,512 | \$24,975,800 | \$24,815,991<br>\$45.24 | \$47.35        | \$28,976,907 | \$32,300,193 | \$62.97      | -\$55,681<br>\$3.32     | -0.17%   | 28% 15%             |
| Revenue per Capita  Operating Expenditures Per Year                | \$29,560,290 |                        |                 |                | \$41.014.181         | \$49.03                 | \$49.64                 | \$47.66        | \$34.902.312    |                         |              |              | \$26,724,271   | \$26,306,849            | 12           | \$26,306,849 |              | \$45.24                 | <b>\$11100</b> |              |              | \$34.152.075 | -\$3.030.777            | 100/     | 28% 15%<br>9% 16%   |
| Operating Expenditures Per Year  Operating Expenditures Per Capita | \$29,560,290 | 1. / /                 | \$29,114,961    | \$45,496,781   | \$41,014,181         | \$22,834,906            | \$40.40                 | \$31,901,365   | \$60.66         | \$29,622,111            | \$26,945,890 | \$44.52      | \$26,724,271   | \$26,306,849            | 10           | \$26,306,849 | \$42.64      | \$21,299,925            | \$43.77        | \$44.90      | \$48.90      | \$62.77      | -\$3,030,777<br>-\$2.86 | -10%     | 9% 16%<br>8% 12%    |
| Staff Expenditures   | \$16,766,519 |                        | \$19,373,949    | \$34,917,153   | \$27.010.461         | \$47.55                 | \$40.40                 | \$46.99        | \$26.336.733    | \$50.25                 |              |              | \$16.856.012   | \$46.03                 | 12           | \$46.03      | \$13,442,148 |                         | \$43.77        | \$44.90      | \$48.90      | \$24.836.983 | -\$2.86<br>-\$2.180.756 | -0%      | 14% 7%              |
| % Staff Expenditures (of Operating Expenditures)                   | 56,72%       | 62.88%                 | 519,373,949     | 76,75%         | 527,010,461          | 63.11%                  | \$13,133,993<br>47,77%  | 518,248,914    | 75,46%          | 520,337,731             | 59.50%       | 71,54%       | 63.07%         | 58.43%                  | 11           | 58.43%       | 56.06%       | 61 520/                 | 57.54%         | 58.70%       | 63.09%       | 68.13%       | -\$2,180,756<br>-4.66%  | -12%     | 4% -8%              |
| Material Expenditures  Material Expenditures                       | \$4,006,696  |                        | \$3,283,526     | \$5,422,377    | \$3,130,626          | \$3,499,523             | \$4.681.985             | \$5,350,752    | 53.314.696      | \$3,770,388             |              | \$3,467,309  | \$3.576.811    | \$5.816.450             | 11           | \$5.816.450  | \$3,433,873  | \$3,337,282             | \$3,171,195    | \$3,475,363  | \$3.888.542  | \$4,616,304  | \$1,927,908             | 50%      |                     |
| Materials Expenditures (as % of Operating Expenditures)            | 13.55%       |                        | 33,283,326      | 11.92%         | 7.63%                | 15.33%                  | 17.03%                  | 16.77%         | 9.50%           | 12.73%                  | 16.40%       | 15.99%       | 13.38%         | 22.11%                  | 1            | 22.11%       | 14.32%       |                         | 13.48%         | 33,473,303   | 13.47%       | 16.30%       | 8.64%                   | 64%      |                     |
| iviaceriais experiurtures (as 70 01 Operacing experiurtures)       | 15.55%       | 0.30%                  | 11.20%          | 11.92%         | 7.03%                | 13.3370                 | 17.03%                  | 10.7770        | 9.30%           | 12.7370                 | 10.40%       | 13.99%       | 13.30%         | 22.1170                 | 1            | ZZ.1170      | 14.5270      | 15.07%                  | 13.4070        | 11.4470      | 13.4770      | 10.30%       | 3.0470                  | 0470     | 3470 -170           |

## **Executive summary**

In 2016, Jefferson County Public Library (JCPL) saw a substantial increase in revenue, due to the successful passing of a mill levy initiative in November 2015. This revenue increase gave JCPL additional resources to restore and support library services and resulted in changes to our peer group (based on the selection parameter of revenue per capita).

This benchmarking study measures and evaluates how Jefferson County Public Library (JCPL) has invested their funds in facilities, staff, and materials in 2016, and how the strategic investments are reflected by the use of the library by the community in the main library key performance indicators; visits, circulations, and program attendance. For comparison to the industry, a number of performance indicators were benchmarked against comparative library peer data.

2016 Benchmarking data supports the 2017 Strategic Plan Scorecard which was created based on the 2016 data JCPL supplied to the Public Library Data Service (PLDS). Graphs are provided in the appendix to illustrate all Library Benchmark Measures with the exception of eMaterials/capita as it is not part of the PLDS database.

## JEFFERSON COUNTY PUBLIC LIBRARY 2017 Strategic Plan Scorecard



#### **PUBLIC LIBRARY MEASURES**

Edge Initiative, Impact Survey, and PLA Project Outcome are three evaluation tools developed on a national level by experts in the library field. Each measures something unique. When they are combined, they give the library a more complete picture of their impact on the community and allows the library to benchmark itself against other libraries who participate with these tools.

- Edge Initiative is a tool that measures what technology resources JCPL offers and how we compare to other libraries.
- Impact Survey asks our residents how they use library technology and digital resources and what their needs are
- . PLA Project Outcome asks if participating in a library program or service has changed a behavior or if a customer has learned something.

Counting Opinions Customer Satisfaction Survey Solution was specifically developed for public libraries. JCPL offers this survey 365 days a year, and tracks performance and comments biannually.

| LIBRARY BENCHMARK MEASURE   | 2015           | 2016           | 2017           | 2015 PERCENTILES |       |  |
|---|----------------|----------------|----------------|------------------|-------|--|
| THE PROPERTY OF STATE SHAPE SHAPE STATE STATE STATES STATES STATES STATES STATES STATES | ACTUAL         | ACTUAL         | TARGET         | 50TH             | 75TH  |  |
| Circulation/capita  | 12.74          | 13.83          | 13.50**        | 9.66             | 12.30 |  |
| eMaterials/capita   | 0.13           | 0.19           | 0.21           | n/a***           | n/a** |  |
| Program attendance/1000 capita  | 368            | 407            | 407**          | 277              | 474   |  |
| Square footage/capita   | 0.40           | 0.39           | 0.39           | 0.43             | 0.95  |  |
| Public Service hours/1000 capita  | 42.78          | 50.49          | TBD            | 72.55            | 92.02 |  |
| FTEs/1000 capita  | 0.39           | 0.43           | 0.43           | 0.49             | 0.52  |  |
| PUBLIC SECTOR INDUSTRY MEASURE  | 2015<br>ACTUAL | 2016<br>ACTUAL | 2017<br>TARGET |                  |       |  |
| Staff turnover  | 15.15%         | 11.54%         | average %***   | *:               |       |  |
| % uptime/IT systems   |                |                | 98%            |                  |       |  |
| % bandwidth utilization   |                |                | 50% - 79%      |                  |       |  |
| Technology replacement cycles   |                |                | 4-7 years      |                  |       |  |
| % uptime Facilities operations  |                |                | 98%            |                  |       |  |

<sup>\*</sup> Latest available data \*\* Reflects Columbine closure \*\*\* Reflects recent change to definition \*\*\*\* MSEC Personnel Plus Survey

#### Market Penetration

JCPL demonstrates a high level of market penetration compared to peers, and ranked 4<sup>th</sup> highest in Cardholders as a percentage of population. Library services offered are well received as reflected in all use parameters, i.e. visits, circulation, and program attendance. Having a very engaged relationship with its community, JCPL marked above the 75<sup>th</sup> percentile in this essential parameter.

#### Access to library service

The first measure evolving from the successfully passed mill levy, was to keep JCPL's promise to the public and to restore public service open hours to pre-recession hours as of April 2016. The expanded hours were taken up by the community enthusiastically, and the implications and success of this fundamental measure are illustrated throughout this report, which will show that convenient hours and extended service offerings make JCPL a very busy place.

#### Revenue and expenditures

JCPL had the 6th highest revenue per capita in the peer group, and rose above the median in 2016. JCPL moved from being in the lower range of revenue among peers in previous years positioning above the median of the current comparison group.

JCPL's operating expenditures were scheduled conservatively, with JCPL spending 10 percent less than the median of the peer group in 2016. Staff expenditures reflected the additional hire of FTEs for the expanded public service hours. Despite investing 14 percent more in staffing in 2016 versus 2015, JCPL still marked below the peer group median (63 percent). With 58 percent of operating expenditures allocated to staffing, JCPL also remained below the general library average ranging from 60-70 percent of operating expenditures in PLDS studies (www.plametrics.org).

Increased spending on the collection and refilling the shelves with current and up-to date materials was a strategic priority for 2016. This was the first year after having operated on a restricted budget since the recession that JCPL was able to utilize an increased materials budget. JCPL ranked 1<sup>st</sup> of fourteen peers in materials expenditures with a strong focus on purchasing new and an adequate number of copies of popular items. JCPL spent 22 percent of its total operating expenditures on library materials for the 2016 collection. This reflects spending above the 75<sup>th</sup> percentile, as well as above the general library average of 12 percent found commonly in PLDS studies (www.plametrics.org).

#### Parameters indicating use (circulation, visits, program attendance)

In response to the expanded open hours offered and the strategic investments in the collection, Jeffco residents borrowed the 2<sup>nd</sup> most number of items compared to the peer group in 2016. JCPL's total circulation increased by 10 percent from 2015 to 2016. JCPL surpassed the median by 40 percent in circulation, and ranked first in per capita circulation with Jeffco residents being the overall most frequent borrowers of books and downloadable collection items. Factoring in the additional public service hours, JCPL ranked 2<sup>nd</sup> overall among the peer group in circulation per public service hour.

JCPL ranked 2<sup>nd</sup> in visits per public service hour compared across peers, with a 7 percent increase from 2015. This not only shows the extent of library use by the community, but confirms that the expanded hours effectively fulfilled their needs.

The number of website visits has also grown by 7 percent since 2015, while the median of the peer group declined by 14 percent year over year. JCPL had the 5<sup>th</sup> busiest library website, and surpassed the median by 22 percent. JCPL also invested in increasing the bandwidth and technology infrastructure in 2016 so the JCPL Wi-Fi was able to support more devices at a higher speed.

As the public service hours were expanded, JCPL was able to offer more programs and assess convenient times for programming. In 2016 a total of 9,877 programs were planned and held by JCPL, surpassing the median of the peer group by 7 percent. When relating the number of programs to the number of service locations, JCPL ranked 3<sup>rd</sup> in the peer group, offering 980 programs per service location, while the median of the peer group offered 483 programs per location. This shows the focus of JCPL on programming as a means to connect with its community on many levels, with storytimes and other children's programs for early childhood literacy as well as fostering life-long learning with teen, adult, and all-ages programs. JCPL ranked slightly higher than the median with 407 in program attendance per 1,000 capita. This shows the continued success of JCPL programming.

#### **Market Penetration**

|  |            |             | Cardholders |
|--|------------|-------------|-------------|
| 2016 National Benchmarking Peers         | Population | Cardholders | (% of Pop.) |
| JCPL Rank*                               | 11         | 6           | 4           |
| Alameda County Library                   | 573,072    | 386,891     | 68%         |
| Boston Public Library                    | 655,884    | 323,789     | 49%         |
| Dayton Metro Library                     | 458,677    | 377,076     | 82%         |
| Denver Public Library                    | 693,523    | 473,293     | 68%         |
| Enoch Pratt Free Library                 | 622,104    | 293,908     | 47%         |
| Fort Vancouver Regional Library District | 480,265    | 283,373     | 59%         |
| Lee County Library System                | 680,539    | 285,300     | 42%         |
| Nashville Public Library                 | 678,889    | 363,878     | 54%         |
| Ocean County Library                     | 575,397    | 238,889     | 42%         |
| Pierce County Library System             | 589,540    | 334,362     | 57%         |
| Pikes Peak Library District              | 623,805    | 259,989     | 42%         |
| Timberland Regional Library              | 486,990    | 235,314     | 48%         |
| Tulsa City-County Library System         | 639,242    | 399,275     | 62%         |
| JCPL 2016                                | 571,459    | 361,881     | 63%         |
| JCPL 2015                                | 565,535    | 350,433     | 62%         |
| JCPL 2014                                | 548,557    | 341,446     | 62%         |
| JCPL 2013                                | 537,219    | 332,503     | 62%         |
| 25th Percentile 2016                     | 571,862    | 283,855     | 48%         |
| Median (50th Percentile) 2016            | 605,822    | 329,076     | 55%         |
| 75th Percentile 2016                     | 651,724    | 373,777     | 63%         |
| $\Delta$ JCPL vs. Median (2016)          | -34,363    | 32,806      | 8%          |
| $\Delta$ % JCPL vs. Median (2016)        | -6%        | 10%         | 15%         |
| Δ % JCPL YOY (2015-2016)                 | 1%         | 3%          | 2%          |
| $\Delta$ % Median YOY (2015-2016)        | 1%         | 11%         | 12%         |

Comparison to the median shows that JCPL had 10 percent more total cardholders, and 15 percent more cardholders in percent of population. With 63 percent of the population holding a JCPL library card, JCPL had the 4<sup>th</sup> highest number of cardholders in percent of its population, rising slightly above the 75<sup>th</sup> percentile as a result. This data shows a high level of market penetration in comparison to the peer group, and speaks to the high level of engagement of the community with JCPL and the library services offered to the public.

## **Access to library services**

|  | Library  | Square | Public<br>Service Hours | Public Serv.<br>Hours Per | Public<br>Service Hours | Visits Per<br>Public |
|--|----------|--------|-------------------------|---------------------------|-------------------------|----------------------|
| 2016 National Benchmarking Peers         | Branches | Capita | Per Year                | 1,000 Capita              | Per Branch              | Service Hour         |
| JCPL Rank*                               | 13       | 12     | 13                      | 12                        | 3                       | 2                    |
| Alameda County Library                   | 9        | 0.48   | 17,628                  | 31                        | 1,959                   | 284                  |
| Boston Public Library                    | 25       | 2.01   | 57,368                  | 87                        | 2,295                   | 62                   |
| Dayton Metro Library                     | 20       | 0.96   | 61,456                  | 134                       | 3,073                   | 40                   |
| Denver Public Library                    | 25       | 1.22   | 66,064                  | 95                        | 2,643                   | 64                   |
| Enoch Pratt Free Library                 | 21       | 0.92   | 41,291                  | 66                        | 1,966                   | 41                   |
| Fort Vancouver Regional Library District | 14       | 0.21   | 35,224                  | 73                        | 2,516                   | 45                   |
| Lee County Library System                | 14       | 0.43   | 33,862                  | 50                        | 2,419                   | 78                   |
| Nashville Public Library                 | 20       | 0.81   | 44,753                  | 66                        | 2,238                   | 75                   |
| Ocean County Library                     | 21       | 0.67   | 54,460                  | 95                        | 2,593                   | 43                   |
| Pierce County Library System             | 20       | 0.37   | 51,899                  | 88                        | 2,595                   | 42                   |
| Pikes Peak Library District              | 13       | 0.55   | 44,696                  | 72                        | 3,438                   | 76                   |
| Timberland Regional Library              | 27       | 0.43   | 53,040                  | 109                       | 1,964                   | 45                   |
| Tulsa City-County Library System         | 25       | 0.78   | 69,056                  | 108                       | 2,762                   | 38                   |
| JCPL 2016                                | 10       | 0.39   | 28,852                  | 50                        | 2,885                   | 91                   |
| JCPL 2015                                | 10       | 0.40   | 24,192                  | 43                        | 2,419                   | 102                  |
| JCPL 2014                                | 10       | 0.41   | 24,666                  | 45                        | 2,467                   | 99                   |
| JCPL 2013                                | 10       | 0.42   | 24,565                  | 46                        | 2,457                   | 103                  |
| 25th Percentile 2016                     | 14       | 0.43   | 36,741                  | 66                        | 2,252                   | 42                   |
| Median (50th Percentile) 2016            | 20       | 0.61   | 48,326                  | 80                        | 2,555                   | 53                   |
| 75th Percentile 2016                     | 24       | 0.89   | 56,641                  | 95                        | 2,732                   | 76                   |
| $\Delta$ JCPL vs. Median (2016)          | -10      | -0.22  | -19,474                 | -30                       | 331                     | 38                   |
| $\Delta$ % JCPL vs. Median (2016)        | -50%     | -37%   | -40%                    | -37%                      | 13%                     | 71%                  |
| Δ % JCPL YOY (2015-2016)                 | 0%       | -3%    | 19%                     | 18%                       | 19%                     | -10%                 |
| Δ % Median YOY (2015-2016)               | 33%      | 41%    | 5%                      | N/A                       | N/A                     | N/A                  |

JCPL has operated a total number of 10 service locations since 1991. In comparison to the peer group, JCPL had half the number of branches than the median of the 2016 peers, and ranked second to last in this group (13<sup>th</sup> of fourteen peers). When evaluating square feet per capita in an attempt to factor in the size of the branches, Jefferson County marked on the low end of the peer group (12<sup>th</sup> of fourteen peers). JCPL provided 0.39 square feet per capita to its residents in 2016, essentially 37 percent less than the median of the peer group.

Square footage is an important parameter when comparing with other libraries as there are many performance indicators that are influenced by it, for example size of collection, program attendance, and visits. Compared to the 2016 peer group, JCPL remained unchanged from 2015 to 2016, while the median square feet per capita increased by 40 percent with the new peer group. With a total amount of square feet in 2016 of 220,907 JCPL has room to grow towards the median. In order to meet the median square footage, JCPL would need to add 143,375 square feet, based on 2016 data.

For 2016, JCPL has extended its public service hours for all existing branches as an immediate measure following the passed mill levy, to increase access to its libraries and offer hours that are more convenient to the public than in the past. Utilizing open hours, JCPL was able to increase public service hours per 1,000

capita by 18 percent since their introduction in April 2016. 2017 will show the first full year's count of public service hours. When we look at the median to derive current library standards in our income group, we notice that even with the expanded hours, JCPL remains 40 percent under the median with the annual public service hours offered. This points towards limitations with the current number of branches.

When evaluating the public service hours, we see that JCPL was the 2<sup>nd</sup> busiest library of the peers in 2016. JCPL surpassed the median by 71 percent, and also marked well above the 75th percentile (76 visits per public service hour). JCPL ranked 3<sup>rd</sup> busiest library when the number of visits was related to the number of branches, and JCPL exceeded the 75<sup>th</sup> percentile with 91 visits per branch. The frequency of visits confirms the success of JCPL's measure to increase public service hours in 2016, but also points towards the constraints faced with operating the current number of branches, as we recognize the correlation between the number of service locations and of public service hours. The hours that can be operated by a library system are ultimately limited by the number of branches.

### **Revenue and expenditures**

| <b>2016 National Benchmarking Peers</b> JCPL Rank* | Operating<br>Revenue | Operating Expenditure | Operating<br>Revenue Per<br>Capita | Operating Expenditures Per Capita |
|--|----------------------|-----------------------|------------------------------------|-----------------------------------|
| Alameda County Library                             | \$28,941,008         | \$29,560,290          | \$51                               | \$52                              |
| Boston Public Library                              | \$43,233,932         | \$51,124,884          | \$66                               | \$78                              |
| Dayton Metro Library                               | \$28,265,298         | \$29,114,961          | \$62                               | \$63                              |
| Denver Public Library                              | \$45,893,744         | \$45,496,781          | \$66                               | \$66                              |
| Enoch Pratt Free Library                           | \$41,448,900         | \$41,014,181          | \$67                               | \$66                              |
| Fort Vancouver Regional Library District           | \$23,545,135         | \$22,834,906          | \$49                               | \$48                              |
| Lee County Library System                          | \$33,781,817         | \$27,491,412          | \$50                               | \$40                              |
| Nashville Public Library                           | \$32,355,874         | \$31,901,365          | \$48                               | \$47                              |
| Ocean County Library                               | \$36,492,832         | \$34,902,312          | \$63                               | \$61                              |
| Pierce County Library System                       | \$30,332,788         | \$29,622,111          | \$51                               | \$50                              |
| Pikes Peak Library District                        | \$29,084,604         | \$26,945,890          | \$47                               | \$43                              |
| Timberland Regional Library                        | \$22,365,199         | \$21,679,955          | \$46                               | \$45                              |
| Tulsa City-County Library System                   | \$35,003,968         | \$26,724,271          | \$55                               | \$42                              |
| JCPL 2016  | \$32,244,512         | \$26,306,849          | \$56                               | \$46                              |
| JCPL 2015  | \$24,975,800         | \$24,112,944          | \$44                               | \$43                              |
| JCPL 2014  | \$24,815,991         | \$21,299,925          | \$45                               | \$39                              |
| JCPL 2013  | \$24,497,310         | \$23,516,718          | \$47                               | \$44                              |
| 25th Percentile 2016                               | \$28,976,907         | \$26,779,676          | \$49                               | \$45                              |
| Median (50th Percentile) 2016                      | \$32,300,193         | \$29,337,626          | \$53                               | \$49                              |
| 75th Percentile 2016                               | \$36,120,616         | \$34,152,075          | \$63                               | \$63                              |
| $\Delta$ JCPL vs. Median (2016)                    | -\$55,681            | -\$3,030,777          | \$3                                | -\$3                              |
| $\Delta$ % JCPL vs. Median (2016)                  | -0.17%               | -10%                  | 6%                                 | -6%                               |
| Δ % JCPL YOY (2015-2016)                           | 29%                  | 9%                    | 28%                                | 8%                                |
| Δ % Median YOY (2015-2016)                         | 14%                  | 16%                   | 15%                                | 12%                               |

The 2016 annual operating revenue of JCPL of \$32,244,512 represented an increase of 29 percent in comparison to 2015. The budget increase was a direct result of the successfully passed mill levy in 2015, and paved the way for a new era in JCPL history after past years of budget challenges, and having to downsize hours and staff since the recession. The 2016 budget funded the immediate strategic measure of providing more access to library services by offering more service hours for all branches, as well as hiring staff for the additional public service hours. The budget increase also allowed for materials purchases for the collection on a greater scale than before.

The higher revenue per capita has affected the makeup of our peer group to some extent, as JCPL finds itself in a higher income group in 2016. This keeps comparisons true to the relative purchasing power. JCPL's per capita income was \$56 per resident, which moved JCPL above the median of the peers (6 percent higher than the median of \$51 revenue per capita). While JCPL ranked close to the median in terms of annual operating revenue, and slightly higher than the median with revenue per capita (due to its lower end position in the peer

group in population size), JCPL was found on the conservative side when comparing operating expenditures and operating expenditures per capita. JCPL spent 10 percent less than the median, and ranked 12<sup>th</sup> of 14 peers. This suggests a higher percentage of JCPL's revenues were spent on capital vs. operating expenditures as the Library sought to catch up on delayed capital maintenance. JCPL spent conservatively in 2016 compared to the available revenue due to the unknown final amount of the mill levy when planning for 2016.

## Operating expenditures and distribution "staff vs. material"

|  |              | Operating    |              |              |
|--|--------------|--------------|--------------|--------------|
|  | Operating    | Expenditures | % Staff      | % Materials  |
| 2016 National Benchmarking Peers         | Expenditures | Per Capita   | Expenditures | Expenditures |
| JCPL Rank*                               | 12           | 10           | 11           | 1            |
| Alameda County Library                   | \$29,560,290 | \$52         | 57%          | 14%          |
| Boston Public Library                    | \$51,124,884 | \$78         | 63%          | 9%           |
| Dayton Metro Library                     | \$29,114,961 | \$63         | 67%          | 11%          |
| Denver Public Library                    | \$45,496,781 | \$66         | 77%          | 12%          |
| Enoch Pratt Free Library                 | \$41,014,181 | \$66         | 66%          | 8%           |
| Fort Vancouver Regional Library District | \$22,834,906 | \$48         | 63%          | 15%          |
| Lee County Library System                | \$27,491,412 | \$40         | 48%          | 17%          |
| Nashville Public Library                 | \$31,901,365 | \$47         | 57%          | 17%          |
| Ocean County Library                     | \$34,902,312 | \$61         | 75%          | 9%           |
| Pierce County Library System             | \$29,622,111 | \$50         | 69%          | 13%          |
| Pikes Peak Library District              | \$26,945,890 | \$43         | 60%          | 16%          |
| Timberland Regional Library              | \$21,679,955 | \$45         | 72%          | 16%          |
| Tulsa City-County Library System         | \$26,724,271 | \$42         | 63%          | 13%          |
| JCPL 2016                                | \$26,306,849 | \$46         | 58%          | 22%          |
| JCPL 2015                                | \$24,112,944 | \$43         | 56%          | 14%          |
| JCPL 2014                                | \$21,299,925 | \$39         | 62%          | 16%          |
| JCPL 2013                                | \$23,516,718 | \$44         | 58%          | 13%          |
| 25th Percentile 2016                     | \$26,779,676 | \$45         | 59%          | 11%          |
| Median (50th Percentile) 2016            | \$29,337,626 | \$49         | 63%          | 13%          |
| 75th Percentile 2016                     | \$34,152,075 | \$63         | 68%          | 16%          |
| $\Delta$ JCPL vs. Median (2016)          | -\$3,030,777 | -\$3         | -5%          | 9%           |
| $\Delta$ % JCPL vs. Median (2016)        | -10%         | -6%          | -7%          | 64%          |
| ∆ % JCPL YOY (2015-2016)                 | 9%           | 8%           | 4%           | 54%          |
| $\Delta$ % Median YOY (2015-2016)        | 16%          | 12%          | -8%          | -7%          |

JCPL's operating expenditures were scheduled conservatively, with JCPL spending 10 percent less than the median of the peer group in 2016. When looking at the distribution of the expenses, JCPL is still found on the lower end of staff expenditures like in past years even though additional staff was hired for the new public service hours. This indicates conservative spending for staffing in 2016. JCPL spent 58 percent of its total

operating expenditures on staff in 2016 vs. 56 percent in 2015. The median spent 63 percent of its total operating expenditures in 2016.

We see the opposite trend when evaluating the percentage spent on library materials. JCPL ranked 1<sup>st</sup> of fourteen peers with a strong focus on purchasing new and an adequate number of copies of popular items. JCPL spent 22 percent of its total operating expenditures spent on materials in 2016, which is not only 64 percent more than the median spent on the collection, but also puts JCPL above the 75<sup>th</sup> percentile.

## **Staff expenditures**

|  | Staff        |              | FTE Per 1,000 |
|--|--------------|--------------|---------------|
| 2016 National Benchmarking Peers         | Expenditures | FTE Per Year | Capita        |
| JCPL Rank*                               | 12           | 10           | 11            |
| Alameda County Library                   | \$16,766,519 | 213          | 0.37          |
| Boston Public Library                    | \$32,145,304 | 9            | 0.01          |
| Dayton Metro Library                     | \$19,373,949 | 311          | 0.68          |
| Denver Public Library                    | \$34,917,153 | 646          | 0.93          |
| Enoch Pratt Free Library                 | \$27,010,461 | 361          | 0.58          |
| Fort Vancouver Regional Library District | \$14,411,431 | 225          | 0.47          |
| Lee County Library System                | \$13,133,993 | 231          | 0.34          |
| Nashville Public Library                 | \$18,248,914 | 317          | 0.47          |
| Ocean County Library                     | \$26,336,733 | 466          | 0.81          |
| Pierce County Library System             | \$20,337,731 | 273          | 0.46          |
| Pikes Peak Library District              | \$16,032,965 | 301          | 0.48          |
| Timberland Regional Library              | \$15,510,576 | 250          | 0.51          |
| Tulsa City-County Library System         | \$16,856,012 | 306          | 0.48          |
| JCPL 2016                                | \$15,371,707 | 244          | 0.43          |
| JCPL 2015                                | \$13,442,148 | 221          | 0.39          |
| JCPL 2014                                | \$13,104,625 | 219          | 0.40          |
| JCPL 2013                                | \$13,531,330 | 218          | 0.41          |
| 25th Percentile 2016                     | \$15,641,173 | 234          | 0.44          |
| Median (50th Percentile) 2016            | \$17,552,463 | 287          | 0.47          |
| 75th Percentile 2016                     | \$24,836,983 | 316          | 0.56          |
| $\Delta$ JCPL vs. Median (2016)          | -\$2,180,756 | -42          | -0.05         |
| $\Delta$ % JCPL vs. Median (2016)        | -12%         | -15%         | -10%          |
| $\Delta$ % JCPL YOY (2015-2016)          | 14%          | 10%          | 9%            |
| $\Delta$ % Median YOY (2015-2016)        | 7%           | 10%          | -4%           |

PLDS counts FTE as all Full Time Equivalent staffing based on actual worked hours, calculated for a 40 hour work week, and annualized over the 52 weeks of the year.

The 2016 FTE count for JCPL represents one quarter of lean staffing before public service hours were expanded, and three quarters of higher staffing levels increased to complement the expanded hours.

While JCPL has increased its FTE by 10 percent from 2015, so has the median with the new peer group, which explains the similar deviation in 2015 and 2016 data of JCPL to the median of the peer group. JCPL ranked 10<sup>th</sup> in the annual number of FTEs. When the population is factored in, JCPL remained 10 percent under the median with 0.43 FTE per 1,000 capita. This shows that while JCPL has made progress towards the median in terms of FTE per 1,000 capita with additional staff hired to support expanded service hours, there is still opportunity for improvement toward meeting the median and bringing staffing levels in line with those of the peers.

## **Material expenditures**

Materials expenditures are the funds used to purchase items for the library collection such as books, periodicals, downloadables, and non-print items like audio and video materials, as well as subscriptions to downloadable items through external vendors (e-materials).

While JCPL increased its total spending on library materials by 69 percent from 2015 to 2016, the median of the peer group has stayed relatively unchanged with a marginal 0.48 percent increase year-over-year. This leaves JCPL to show a 50 percent deviation. The amount of spending matched the need to catch up with many years of reduced budgets.

### Collection, space, turnover

|  | Square    | Collection | Collection<br>Items Per |          |
|--|-----------|------------|-------------------------|----------|
| 2016 National Benchmarking Peers         | Footage   | Size       | Capita                  | Turnover |
| JCPL Rank*                               | 11        | 10         | 10                      | 1        |
| Alameda County Library                   | 277,278   | 1,116,232  | 1.95                    | 5.4      |
| Boston Public Library                    | 1,316,680 | 15,890,923 | 24.23                   | 0.3      |
| Dayton Metro Library                     | 441,727   | N/A        | N/A                     | 0.0      |
| Denver Public Library                    | 844,366   | 1,825,008  | 2.63                    | 5.1      |
| Enoch Pratt Free Library                 | 572,278   | 2,180,423  | 3.50                    | 0.5      |
| Fort Vancouver Regional Library District | 102,177   | 718,570    | 1.50                    | 5.0      |
| Lee County Library System                | 291,360   | 1,741,312  | 2.56                    | 4.3      |
| Nashville Public Library                 | 552,516   | 2,509,812  | 3.70                    | 2.1      |
| Ocean County Library                     | 388,302   | 1,318,607  | 2.29                    | 3.2      |
| Pierce County Library System             | 217,824   | 1,461,798  | 2.48                    | 4.4      |
| Pikes Peak Library District              | 340,262   | 1,043,647  | 1.67                    | 7.4      |
| Timberland Regional Library              | 210,393   | N/A        | N/A                     | N/A      |
| Tulsa City-County Library System         | 501,277   | 1,245,589  | 1.95                    | 3.8      |
| JCPL 2016                                | 220,907   | 1,067,295  | 1.87                    | 7.4      |
| JCPL 2015                                | 225,569   | 981,733    | 1.74                    | 7.3      |
| JCPL 2014                                | 225,569   | 1,114,621  | 2.03                    | 6.6      |
| JCPL 2013                                | 225,562   | 1,215,004  | 2.26                    | 6.2      |
| 25th Percentile 2016                     | 235,000   | 1,103,998  | 1.93                    | 0.9      |
| Median (50th Percentile) 2016            | 364,282   | 1,390,203  | 2.39                    | 4.0      |
| 75th Percentile 2016                     | 539,706   | 1,913,862  | 2.85                    | 5.1      |
| $\Delta$ JCPL vs. Median (2016)          | -143,375  | -322,908   | -0.52                   | 3.4      |
| $\Delta$ % JCPL vs. Median (2016)        | -39%      | -23%       | -22%                    | 84%      |
| $\Delta$ % JCPL YOY (2015-2016)          | -2%       | 9%         | 8%                      | 1%       |
| $\Delta$ % Median YOY (2015-2016)        | 31%       | -14%       | 0.11%                   | -14%     |

While spending twice as much on the collection compared to the median of its peer group, JCPL's total collection size still ranked on the low end of the peer group (10<sup>th</sup> of fourteen peers). JCPL's collection size increased by 9 percent to a total of 1,067,295 of items in 2016, but remained 23 percent smaller than the median collection size of the peer group.

Increased spending on the collection and refilling the shelves with a current and up-to date materials was a strategic priority for 2016. This was the first year after having operated on a restricted budget since the recession that JCPL was able to utilize an increased materials budget. JCPL continues its strong commitment to offer its customers access to a great library collection by purchasing current and high interest items.

## Parameters indicating use

#### Circulation

|  |             | Circulation | Circulation<br>Per | Circulation<br>Per Open |
|--|-------------|-------------|--------------------|-------------------------|
| 2016 National Benchmarking Peers         | Circulation | Per Capita  | Cardholder         | Hour                    |
| JCPL Rank*                               | 2           | 1           | 3                  | 2                       |
| Alameda County Library                   | 6,032,373   | 10.53       | 16                 | 342                     |
| Boston Public Library                    | 4,913,853   | 7.49        | 15                 | 86                      |
| Dayton Metro Library                     | 5,952,160   | 12.98       | 16                 | 97                      |
| Denver Public Library                    | 9,323,082   | 13.44       | 20                 | 141                     |
| Enoch Pratt Free Library                 | 1,094,035   | 1.76        | 4                  | 26                      |
| Fort Vancouver Regional Library District | 3,606,182   | 7.51        | 13                 | 102                     |
| Lee County Library System                | 7,402,890   | 10.88       | 26                 | 219                     |
| Nashville Public Library                 | 5,371,115   | 7.91        | 15                 | 120                     |
| Ocean County Library                     | 4,225,097   | 7.34        | 18                 | 78                      |
| Pierce County Library System             | 6,425,149   | 10.90       | 19                 | 124                     |
| Pikes Peak Library District              | 7,688,274   | 12.32       | 30                 | 172                     |
| Timberland Regional Library              | 3,910,619   | 8.03        | 17                 | 74                      |
| Tulsa City-County Library System         | 4,714,070   | 7.37        | 12                 | 68                      |
| JCPL 2016                                | 7,900,913   | 13.83       | 22                 | 274                     |
| JCPL 2015                                | 7,202,744   | 12.74       | 21                 | 298                     |
| JCPL 2014                                | 7,402,527   | 13.49       | 22                 | 300                     |
| JCPL 2013                                | 7,589,979   | 14.13       | 23                 | 309                     |
| 25th Percentile 2016                     | 4,347,340   | 7.50        | 15                 | 80                      |
| Median (50th Percentile) 2016            | 5,661,638   | 9.28        | 16                 | 111                     |
| 75th Percentile 2016                     | 7,158,455   | 11.97       | 20                 | 164                     |
| $\Delta$ JCPL vs. Median (2016)          | 2,239,276   | 4.55        | 6                  | 163                     |
| $\Delta$ % JCPL vs. Median (2016)        | 40%         | 49%         | 35%                | 146%                    |
| Δ % JCPL YOY (2015-2016)                 | 10%         | 9%          | 6%                 | -8%                     |
| $\Delta$ % Median YOY (2015-2016)        | 5%          | -4%         | -11%               | N/A                     |

Jeffco residents borrowed the 2<sup>nd</sup> greatest number items compared to the peer group in 2016. JCPL's total circulation increased by 10 percent from 2015 to 2016 as a result of the expanded open hours offered and the investments made to the collection. With 7,900,913 items checked out by the community, JCPL had 40 percent more circulations than the median of the peers. When relating circulation to population size, JCPL ranked 1<sup>st</sup> of the peer group with 13.83 items circulated on average by every Jefferson county resident in 2016. This was 5 items more checked out per person compared to the median of the peer group.

Every JCPL cardholder borrowed 22 items on average. Circulation per cardholder has increased by 6 percent for JCPL from 2015 to 2016, while it decreased by 11 percent for the median of the peer group. This shows

that JCPL is not following the industry trend, and that cardholders are borrowing more items after restoring and expanding open hours.

This confirms the strong use of JCPL by the community for a library's most intrinsic services offered. It also shows that the selection of what goes into the collection is an important factor besides its mere size, accompanied by its display in the library and customer service to visitors, both helping them find what they are looking for. This result gains additional meaning when recognizing that this level of circulation was achieved with the 10<sup>th</sup> smallest collection size and 2<sup>nd</sup> fewest open hours compared to the peers, as both of which determine accessibility of library materials for the community.

#### **Visits**

|  |            |            |            | Visits   |
|--|------------|------------|------------|----------|
|  |            | Visits     | Visits     | Per Open |
| 2016 National Benchmarking Peers         | Web Visits | (physical) | Per Capita | Hour     |
| JCPL Rank*                               | 5          | 8          | 8          | 2        |
| Alameda County Library                   | 2,505,699  | 5,010,849  | 8.74       | 284      |
| Boston Public Library                    | 9,423,893  | 3,540,693  | 5.40       | 62       |
| Dayton Metro Library                     | N/A        | 2,448,940  | 5.34       | 40       |
| Denver Public Library                    | 13,002,172 | 4,259,373  | 6.14       | 64       |
| Enoch Pratt Free Library                 | 2,246,238  | 1,697,153  | 2.73       | 41       |
| Fort Vancouver Regional Library District | 1,626,043  | 1,587,539  | 3.31       | 45       |
| Lee County Library System                | 1,350,136  | 2,652,588  | 3.90       | 78       |
| Nashville Public Library                 | 28,382,598 | 3,340,550  | 4.92       | 75       |
| Ocean County Library                     | 1,368,553  | 2,318,589  | 4.03       | 43       |
| Pierce County Library System             | 1,938,500  | 2,203,898  | 3.74       | 42       |
| Pikes Peak Library District              | 4,385,933  | 3,416,293  | 5.48       | 76       |
| Timberland Regional Library              | 1,843,051  | 2,382,190  | 4.89       | 45       |
| Tulsa City-County Library System         | 2,523,904  | 2,629,272  | 4.11       | 38       |
| JCPL 2016                                | 3,051,196  | 2,628,734  | 4.60       | 91       |
| JCPL 2015                                | 2,848,152  | 2,458,315  | 4.35       | 102      |
| JCPL 2014                                | 3,217,724  | 2,452,635  | 4.47       | 99       |
| JCPL 2013                                | 4,046,640  | 2,541,642  | 4.73       | 103      |
| 25th Percentile 2016                     | 1,843,051  | 2,334,489  | 3.93       | 42       |
| Median (50th Percentile) 2016            | 2,505,699  | 2,629,003  | 4.75       | 53       |
| 75th Percentile 2016                     | 4,385,933  | 3,397,357  | 5.38       | 76       |
| $\Delta$ JCPL vs. Median (2016)          | 545,497    | -269       | -0.15      | 38       |
| $\Delta$ % JCPL vs. Median (2016)        | 22%        | -0.01%     | -3%        | 71%      |
| Δ % JCPL YOY (2015-2016)                 | 7%         | 7%         | 6%         | -10%     |
| $\Delta$ % Median YOY (2015-2016)        | -14%       | 3%         | 4%         | N/A      |

JCPL had a total of 2,628,734 physical visits in 2016, and scored close to the median. This was the first year for JCPL to show a marked increase in visits since 2013. In comparison to operations under restricted public service hours in 2015, JCPL was visited 7 percent more in 2016. The increase can be directly related to the expanded and more convenient open hours initiated in the 2<sup>nd</sup> quarter of 2016. It is noteworthy that JCPL marked 8<sup>th</sup> of fourteen peers in number of annual visits while operating on the 2<sup>nd</sup> fewest service hours in the peer group even after the expansion of hours.

The number of website visits has grown by 7 percent since 2015, while the median of the peer group has declined by 14 percent year over year.

#### **Program attendance**

|  |          | Programs Per | Programs   | Program    | Program Attendance Per 1.000 | Program Attendance Per Open |
|--|----------|--------------|------------|------------|------------------------------|-----------------------------|
| 2016 National Benchmarking Peers         | Programs | 1,000 Capita | Per Branch | Attendance | Capita                       | Hour                        |
| JCPL Rank*                               | 6        | 7            | 3          | 7          | 7                            | 2                           |
| Alameda County Library                   | 8,975    | 16           | 997        | 230,261    | 402                          | 13                          |
| Boston Public Library                    | 12,363   | 19           | 495        | 228,959    | 349                          | 4                           |
| Dayton Metro Library                     | 9,431    | 21           | 472        | 241,017    | 525                          | 4                           |
| Denver Public Library                    | 23,219   | 33           | 929        | 431,149    | 622                          | 7                           |
| Enoch Pratt Free Library                 | 8,571    | 14           | 408        | 149,738    | 241                          | 4                           |
| Fort Vancouver Regional Library District | 6,064    | 13           | 433        | 135,838    | 283                          | 4                           |
| Lee County Library System                | 3,892    | 6            | 278        | 104,556    | 154                          | 3                           |
| Nashville Public Library                 | 11,783   | 17           | 589        | 359,827    | 530                          | 8                           |
| Ocean County Library                     | 12,663   | 22           | 603        | 238,892    | 415                          | 4                           |
| Pierce County Library System             | 4,493    | 8            | 225        | 118,122    | 200                          | 2                           |
| Pikes Peak Library District              | 14,219   | 23           | 1,094      | 263,528    | 422                          | 6                           |
| Timberland Regional Library              | 2,486    | 5            | 92         | 61,405     | 126                          | 1                           |
| Tulsa City-County Library System         | 6,345    | 10           | 254        | 307,102    | 480                          | 4                           |
| JCPL 2016                                | 9,877    | 17           | 988        | 232,512    | 407                          | 8                           |
| JCPL 2015                                | 7,788    | 14           | 779        | 208,354    | 368                          | 9                           |
| JCPL 2014                                | 7,287    | 13           | 729        | 200,571    | 366                          | 8                           |
| JCPL 2013                                | 5,960    | 11           | 596        | 164,817    | 307                          | 7                           |
| 25th Percentile 2016                     | 6,134    | 11           | 311        | 139,313    | 251                          | 4                           |
| Median (50th Percentile) 2016            | 9,203    | 16           | 483        | 231,387    | 404                          | 4                           |
| 75th Percentile 2016                     | 12,218   | 20           | 847        | 257,900    | 466                          | 6                           |
| $\Delta$ JCPL vs. Median (2016)          | 674      | 1            | 505        | 1,126      | 3                            | 4                           |
| $\Delta$ % JCPL vs. Median (2016)        | 7%       | 5%           | 104%       | 0.49%      | 1%                           | 92%                         |
| Δ % JCPL YOY (2015-2016)                 | 27%      | 26%          | 27%        | 12%        | 10%                          | -6%                         |
| $\Delta$ % Median YOY (2015-2016)        | 72%      | 83%          | N/A        | 78%        | 46%                          | N/A                         |

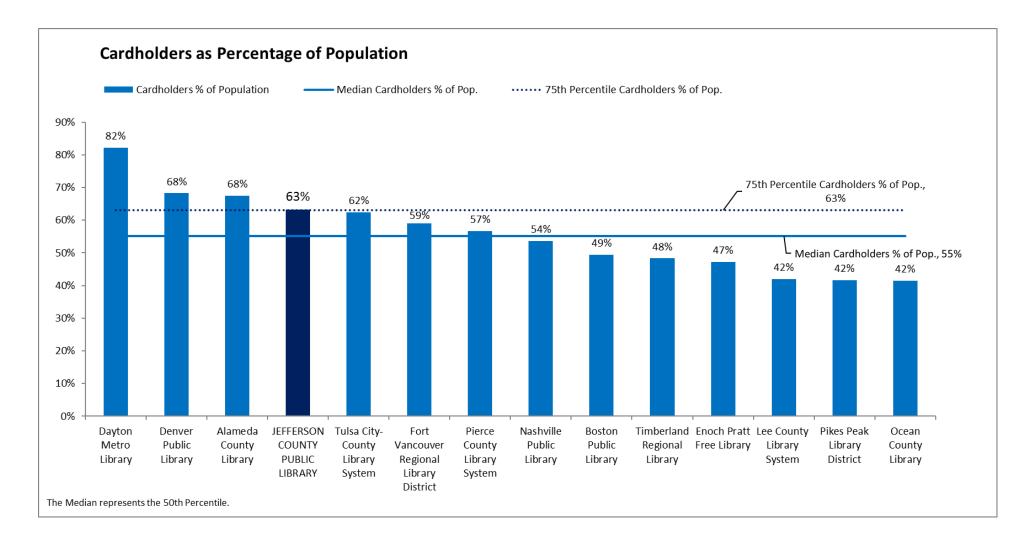
In 2016 a total of 9,877 programs were planned and held by JCPL. This was 7 percent more than the median of the peer group. Per 1,000 capita JCPL offered 17 programs, which not only was an increase of 26 percent for JCPL from 2015, but was 5 percent more programs offered to every 1,000 residents than the median of the peer group.

When relating the number of programs offered to the number of branches, assuming most programs were still held at library locations, JCPL ranked 3<sup>rd</sup> in the peer group, offering 980 programs per service location, while the median of the peer group noted 483 programs per branch. This shows the focus of JCPL on programming as a means to connect with its community on many levels, with storytimes and other children's programs for early childhood literacy as well as fostering life-long learning with teen, adult, and all-ages programs.

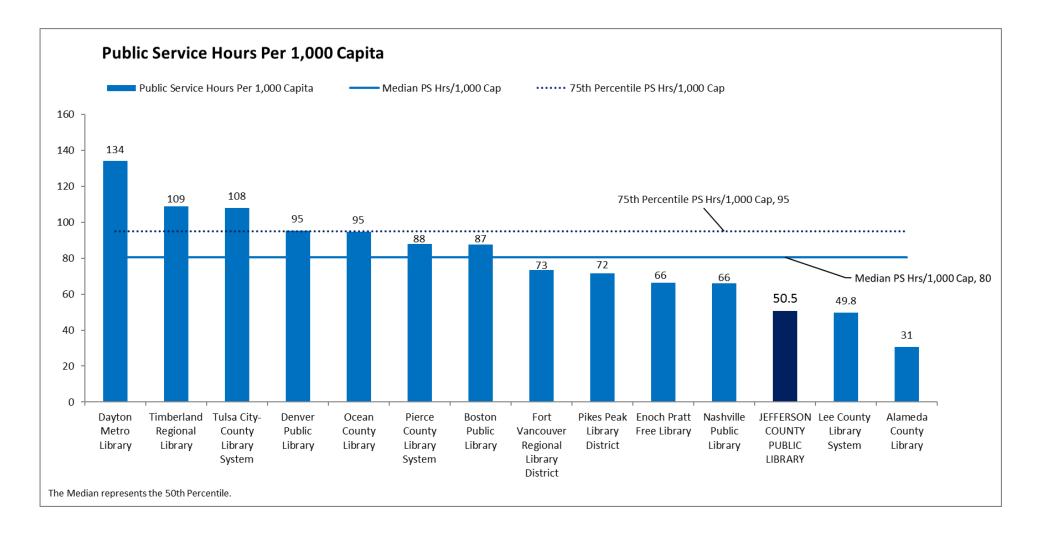
It is noteworthy that the program attendance levels achieved not only speak to the popularity of JCPL programs, but that JCPL offered the 6<sup>th</sup> highest number of programs with the 2<sup>nd</sup> fewest public service hours.

## **Benchmarking graphs**

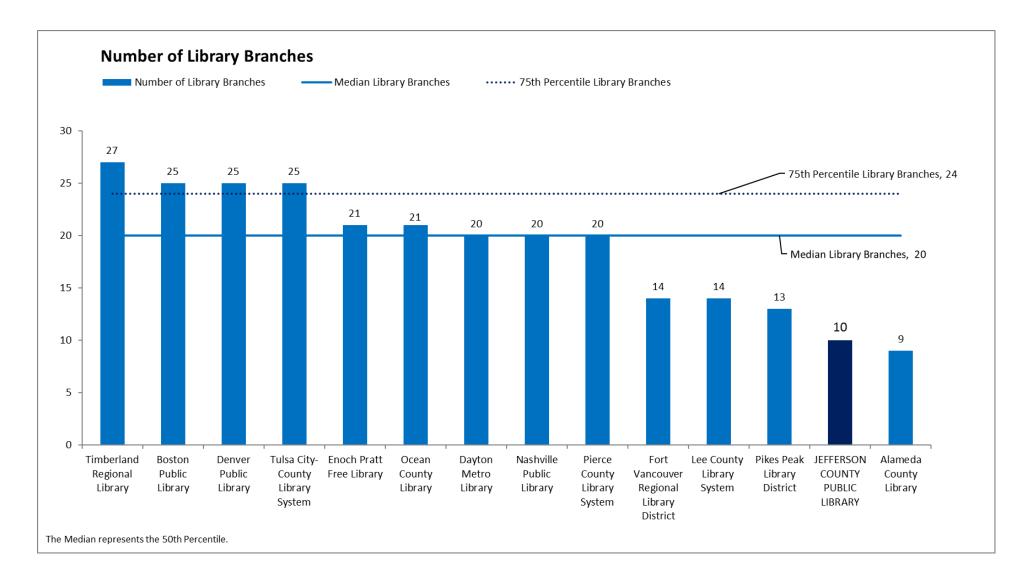
- Cardholders as Percentage of Population
- Public Service Hours Per Capita
- Number of Library Branches
- Square Footage Per Capita
- Collection Size Per Capita
- Library Visits Per Capita
- Circulation Per Capita
- Program Attendance Per 1,000 Capita
- FTE Per 1,000 Capita
- Revenue Per Capita
- Expenditures Per Capita



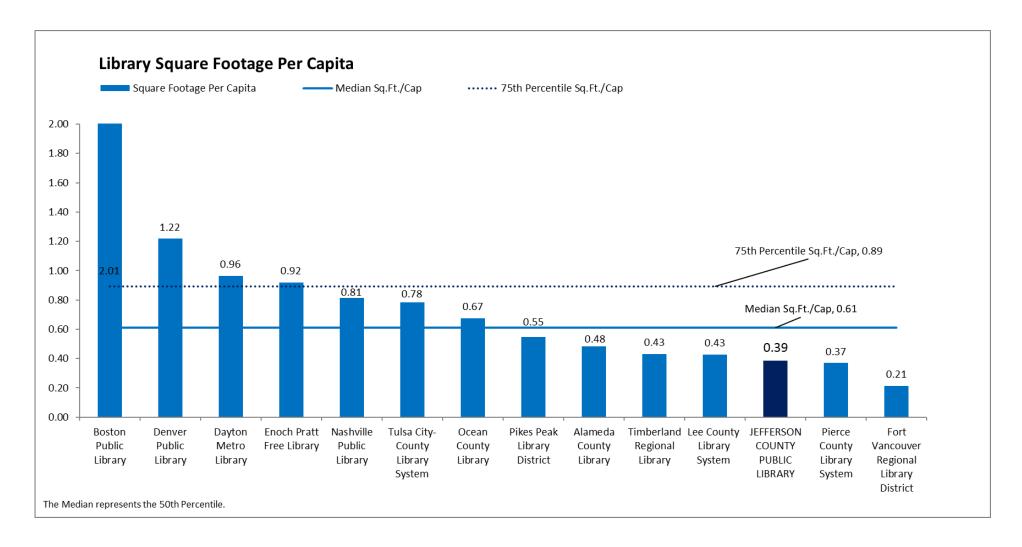
JCPL ranked 4<sup>th</sup> highest in cardholders as a percentage of population, showing a relatively high level of market penetration. This places JCPL slightly above the 75th percentile in this measure.



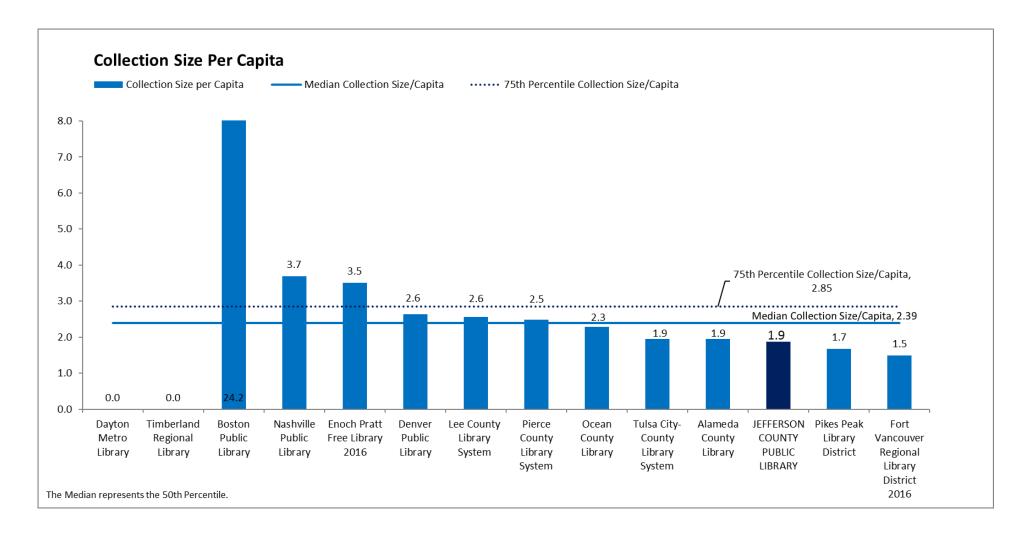
JCPL ranked third from the bottom in public service hours per 1,000 capita, and well below the median. Despite the fact that JCPL added 18 percent more hours in 2016, future improvements will be constrained by JCPL's low number of branches and square footage per capita.



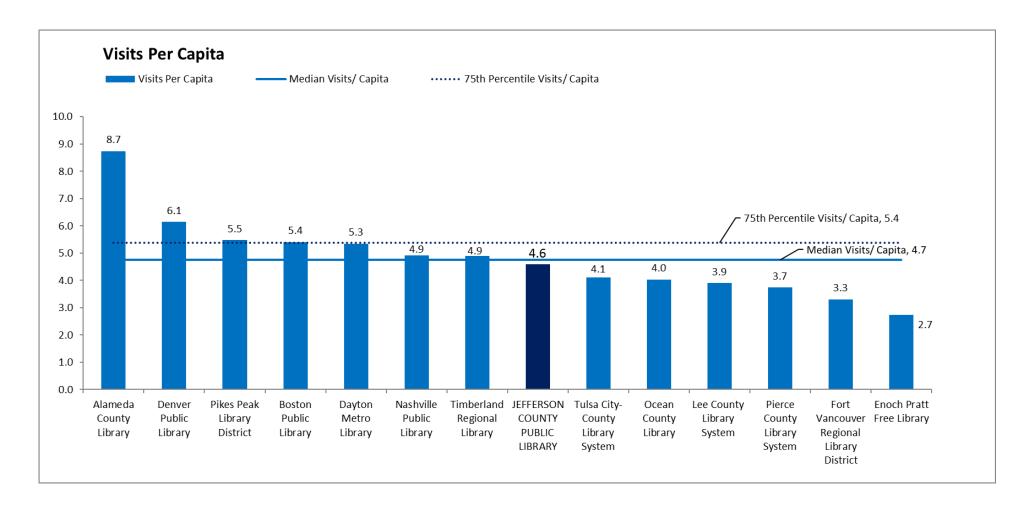
JCPL ranked near the bottom of its peers in number of library branches (10) – and well below the median of the peer group. The lack of library facilities in Jefferson County also impacts JCPL's ability to meet objectives for collection size per capita and public service hours per 1,000 capita.



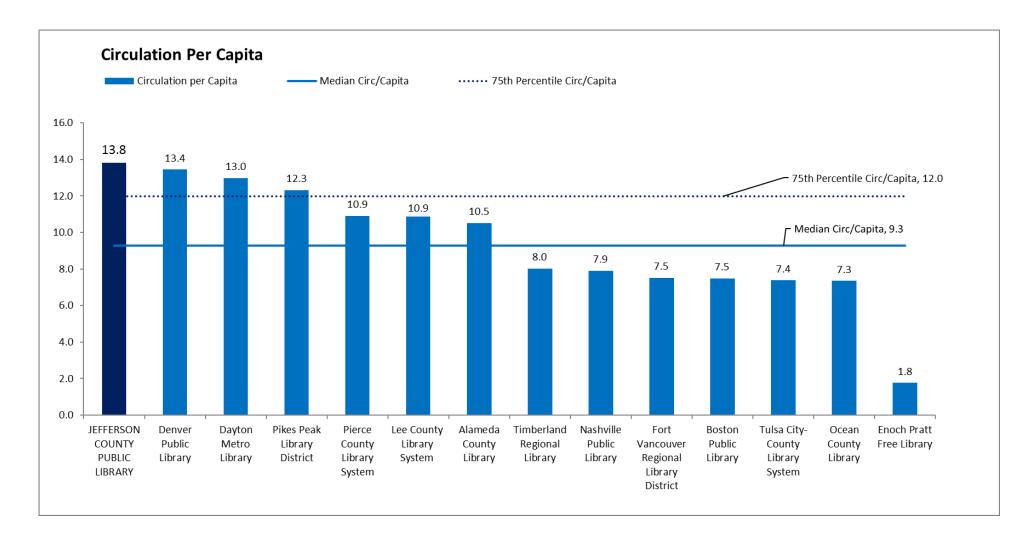
JCPL ranked third from the bottom in square footage per 1,000 capita. Based on 2016 data, JCPL would need to add .22 square feet per capita, based on 2016 data to meet the median. Based on population projections, this number is expected to grow.



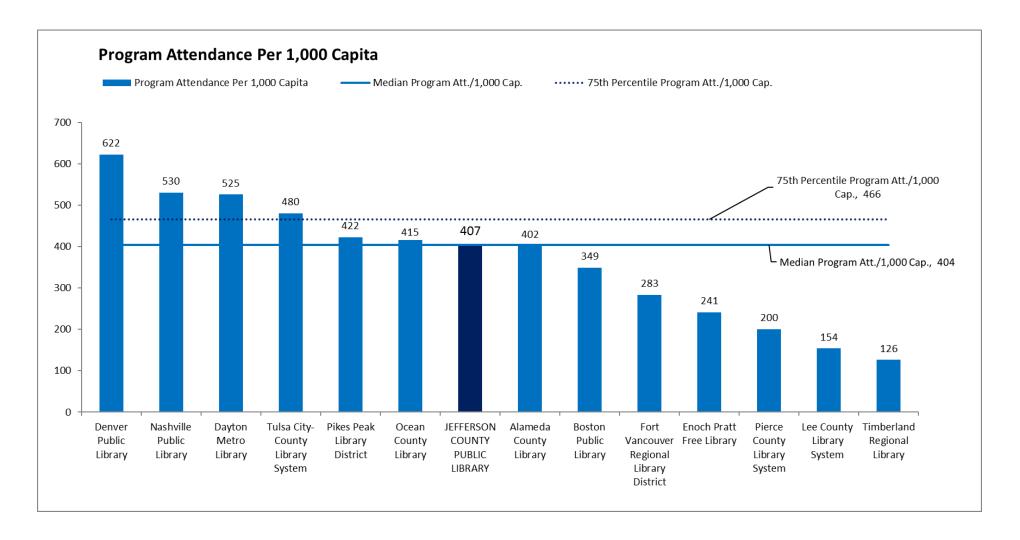
JCPL ranked third from last in collection size per capita, with 1.9 items owned per capita. JCPL's low ranking reflects ongoing cuts to materials expenditures during the recession. This was an area of strategic investment and focus in 2016-2017; however, JCPL's ability to meet and exceed the median on this measure will depend on relief from facilities' constraints.



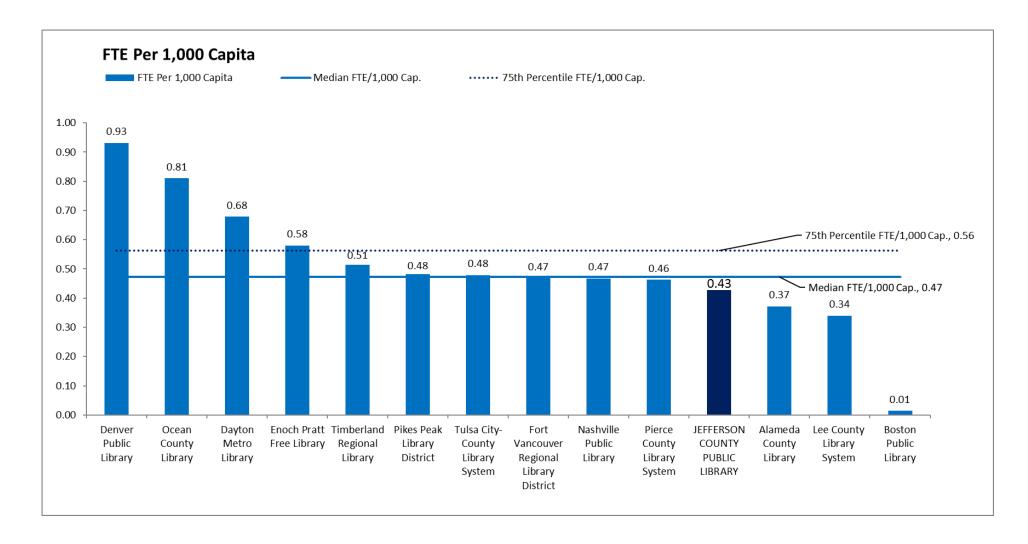
JCPL ranked near the median in visits per capita (4.6 visits per capita compared to the median of 4.7). Given constraints on public service hours and facilities, this demonstrates a high level of demand for JCPL services. Other measures confirm this. JCPL ranked second in visits per public service hour (91), well above the 75<sup>th</sup> percentile of the peer group (76).



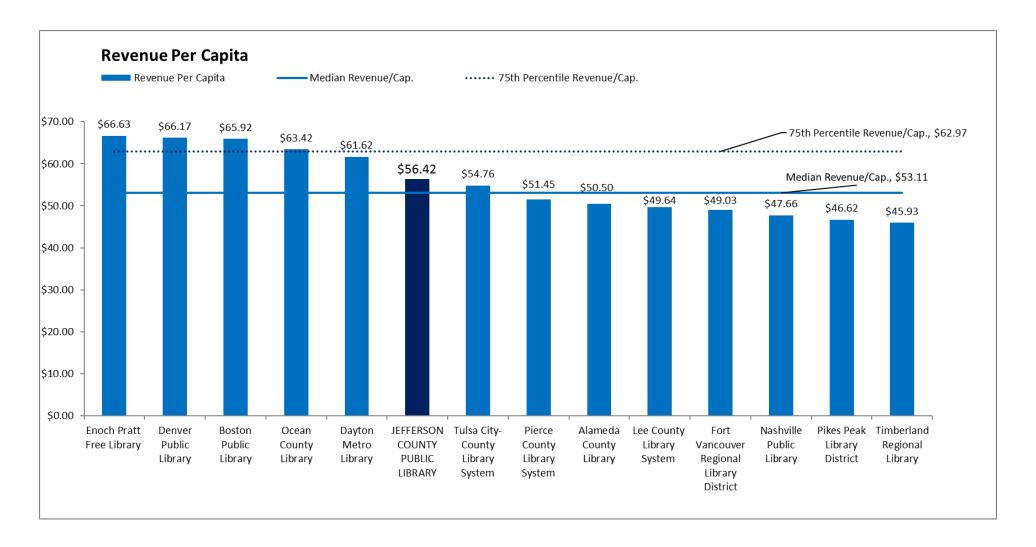
JCPL ranked first in items borrowed per capita, relative to peers – and well above the 75<sup>th</sup> percentile. Given JCPL's relatively low ranking in collection size per capita, this is a testament to JCPL's practice of aligning materials purchasing with specific community interests.



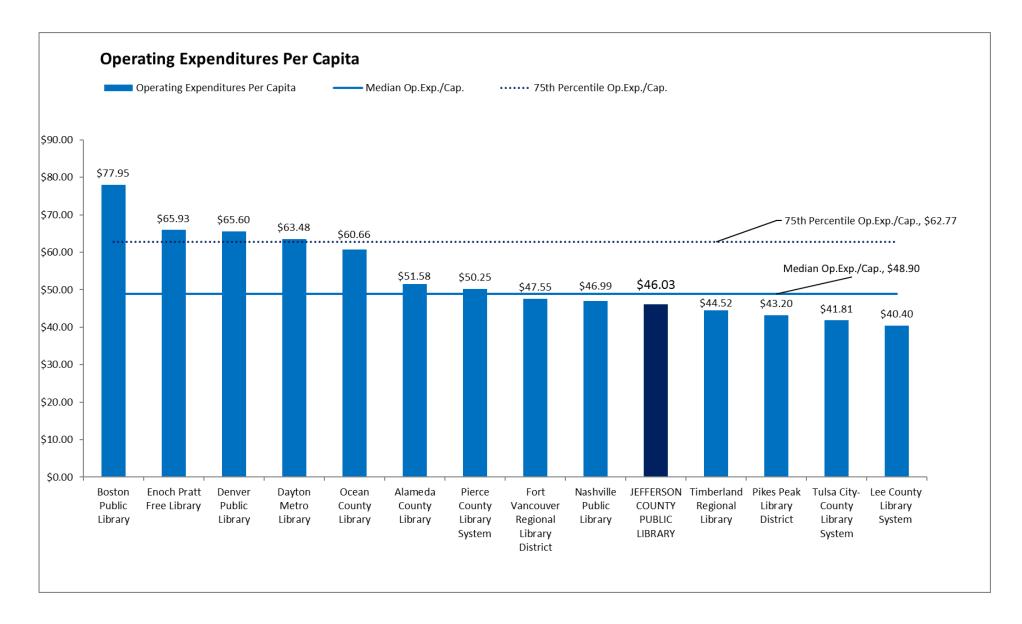
JCPL increased the number of programs by 27 percent from 2015 to 2016. JCPL ranked in the middle of the peer group in program attendance per 1,000 capita, slightly above the median. This indicates continued successful programming at JCPL.



JCPL ranked fourth from the bottom in FTE per 1,000 capita – and well below the median.



JCPL had the 6<sup>th</sup> highest revenue per capita in the peer group, and marked above the median in 2016. This was a selection criteria for the peer group, and JCPL has moved from being at the lower end of the income group in previous years towards and above the median of the current comparison group.



JCPL spent conservatively in 2016 compared to the available revenue. One reason is that the final amount of the mill levy was not finalized when planning for 2016. Also, a higher percentage of JCPL's revenues were spent on capital vs. operating expenditures as the Library sought to catch up on delayed capital maintenance.